

PROFESSIONAL COST MANAGEMENT GROUP Ltd

JOB DESCRIPTION

Job Title: Energy Engineer (Building Services) **Reports to:** Client Service Director

Based: Blackpool – extensive UK travel **Direct reports:** None

The Energy Engineer is responsible for leveraging our existing relationships and trusted supplier status, to further build on these relationships with clients and identify energy and associated cost saving opportunities. You may be required to act as an agent of change within our clients organisations, identifying opportunities and coordinating all aspects of energy management, from energy procurement, efficiency and reduction of carbon dioxide emissions to waste management and sustainable development.

Duties vary according to the opportunity and may include such areas as; identifying specific client objectives, understanding current usage and profile patterns, researching new developments and managing a range of strategies to deliver client benefit.

Key Objectives	Accountable for;	Measurement
Identifying and driving engagements into clients for energy/cost reduction opportunities	<ul style="list-style-type: none"> • Liaising with energy analyst & procurement teams to identify opportunities • Undertaking site inspections and energy surveys to identify energy conservation measures • Engaging with sales team and/or clients directly to position and sell our services. • Technical aspects of any proposal/bid & supporting the overall sales process • Build business cases with clients 	<ul style="list-style-type: none"> • Contracts signed
Delivering projects	<ul style="list-style-type: none"> • Providing technical and practical advice and leadership • Project management of opportunities • Liaising with clients & suppliers • Ensuring on-going reviews are held with customers where appropriate in order to maximise all opportunities. • Report writing • Adhering to strict deadlines 	<ul style="list-style-type: none"> • Annual billing target - £300k in 2011

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Driving & motivating energy team to identify opportunities	<ul style="list-style-type: none"> • Training • Developing technical aspects of sales collateral • Whitepapers & case studies 	<ul style="list-style-type: none"> • Training delivered • Collateral produced
Developing new services	<ul style="list-style-type: none"> • Identifying and developing new ideas and opportunities; working with Senior Management • Keep abreast of legislation • Attend relevant events to identify suitable services/products/partners • Benchmarking consumption & best practice 	<ul style="list-style-type: none"> • Whitepapers produced • Benchmarking reports • New services revenue

Person Requirements

- You should have an Honours Degree (2.1 min) in an Energy Management or Energy Engineering discipline with a minimum of 5 years working experience
- CIBSE qualified with experience of energy auditing of buildings, and knowledge of building services systems in operation
- Good knowledge of regulations and legislation relating to energy in buildings is needed
- It is anticipated that the successful applicant will have the ability to undertake EPC Assessments, BREEAM assessments and have a strong knowledge of EUETS compliance
- Experience of use of analysis software to diagnose system faults and energy savings opportunities and an appreciation of computer/user interfaces would be beneficial.
- You should be self-motivated, innovative, enthusiastic, able to work independently, as well as in a team
- Good project management and organisational skills and excellent interpersonal skills, with ability to work with and influence staff and clients are needed.
- You must be highly numerate, with excellent communication skills, both verbal and in writing, and be able to communicate technical data and findings to non-technical customers.

Additional Information:

Competitive Package

For more information or to apply please send a covering letter and your CV to hr@pcmg.co.uk