

Professional Cost Management Group Limited (PCMG) is the UK's leading Telecommunications and Energy cost consultancy, with an unrivalled track record of generating cash for clients through historic recovery audits and identification and delivery of sustainable cost savings.

About PCMG

- Founded in 1993 by a highly-experienced team of professionals
- Acquired Specialist Cost Auditing Limited (SCA) in 2007, to add European capability to our services portfolio.
- Employ over 40 cross-sector technical experts with an average tenure of 7 years+
- Over 4,000 successful business have chosen PCMG to deliver cost consultancy including 55% of the FTSE 100
- Currently working on behalf of more than 500 clients across UK and Europe
- Realised cost savings for clients in excess of £150m – the largest single refund being in excess of £5m – with over 500 'claim-types'
- Paid on a contingent fee basis.

In our experience:

- One in five telecoms invoices presented for payment contains errors
- One in five electricity accounts has been billed incorrectly
- For every £1 billion in turnover, £1 million is lost through payment errors.
- 1 in 8 water accounts are billed incorrectly

Our Services

PCMG has a team of over 40 experts addressing all aspects of Telecoms and Utilities billing and Accounts Payable transactions including;

Telecoms

Private Networks
VPN/WAN
Maintenance
PSTN
Telemarketing
Featurenet
Mobiles

Utilities

DUoS
TUoS
Associated Infrastructure Charges
RV Charges
Sewerage
Effluent Costs
Incoming Water

Accounts Payable

Duplicate Payments
Payments to Wrong Suppliers
VAT Treated Incorrectly
Foreign Currency Payments
Missed Discounts & Allowances
Credits Not Applied
Credits Paid as Invoices
Incorrect Unit Pricing

This includes teams of engineers who:

- Carry out on-site physical inventory validation across all utilities
- Review switchboard maintenance charges

Our Values

- **Integrity**
Scrupulous professionalism in all our dealings with clients, partners and colleagues
- **Client Centricity**
Every day we question ourselves and each other as to how we can add more value to our clients
- **Innovative**
Thought leaders, leveraging our intellectual capital and technology to create services that add value
- **Thought Provoking**
Enthusiastic and audacious in our approach to continuous improvement

Our Technology

PCMG continues to invest heavily in the development of proprietary software applications to support the audit process, including:

- Complete electronic records of both BT regulated pricing and corresponding Terms & Conditions
- Database of the infrastructure charges across 14 UK distribution Companies and the National Grid
- Proprietary technology identifying frequent overcharges such as incorrect distance calculation, inaccurate connection charges and duplicated/overlapping rental periods

A unique "connections" database which provides details of pre-existing circuits by postcode

Technology analysing the Supplier-Distributor interface to identify overcharges on availability and duplicated accounts

In 2008, PCMG was acquired by Alma Consulting Group, the European leader in Cost Reduction Operational Consultancy.

About Alma Consulting Group



- Over 10,000 clients
- Turnover in excess of €250m
- Employ 1,500 staff in 10 Countries around the Globe
- €1bn in savings for clients in 2008

Working on a contingent fee basis, our strategy is to generate cash for our clients at the lowest overall cost, through leveraging our expertise, technologies and experience to recover all incorrect payments and drive sustainable cost savings. In delivering this, we will support our business relationships both internally and with their partners and suppliers, promote good business practice and maximise the value we can add.

If you like what you've heard so far, why not contact us here at PCMG and between us we'll arrange a suitable time for a visit. For more details, simply get in touch.

Contact us

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